



Company Overview

iBAHN® is the leading global provider of secure wired and wireless broadband services to the hospitality industry. Since its founding in 1998 in Salt Lake City, iBAHN has made it exponentially easier for business travelers and other hotel and convention guests to work online with its simple-to-use access to high-speed connections.

Business travelers don't just appreciate quality broadband service -- they expect it. And iBAHN provides this service to over 2,100 locations in 28 countries worldwide.

iBAHN services their clients with:

Fast Interconnectivity

The old adage of "time is money" has never been truer...a high-speed connection is necessary for Internet users who need to download materials or use video for an on-line conference. In today's environment 1 in 4 hotel guests will use broadband services at a hotel. What's more, 42% of surveyed guests planned to download audio files during their stay, and 13% planned to download video files. iBAHN's network is designed to provide business-grade broadband services for travelers.

Secure Connections

Security on the World Wide Web (WWW) is a top concern for business travelers, especially when they are on the road. iBAHN helps keep private information private by providing a private network for guests, so that they are not visible on the public Internet. In addition, iBAHN deploys enterprise-grade firewalls at both ends of a connection between the Points-of-Presence (POP) and the hotel property itself and uses additional measures to ensure each guest's computer is isolated from users in other hotel rooms .

In addition iBAHN is the only provider to have implemented end-to-end Wi-Fi (wireless) security through Wi-Fi Protected Access (WPA). That means that iBAHN wireless is a totally secure solution for business travelers. WPA encrypts the Internet traffic transmitted across the "airlink" between a wireless access point and a guest's laptop, making sure that hackers and snoopers cannot read guests' transmissions.

Also, iBAHN works with individual corporations to certify their Virtual Private Network (VPN) connections, so guests can access and safely log on to their corporate networks. In addition, iBAHN allocates Internet Protocol (IP) addresses dynamically so that guests can easily use their VPNs at any location. iBAHN has access to a virtually unlimited number of discrete Internet Protocol (IP) addresses. Hotel properties that have a limited number of IP address can only support a small number of users at a time. Guests of iBAHN-serviced hotels do not have those constraints.

In addition, travelers needn't worry about nasty viruses and worms. iBAHN proactively monitors for malicious programs, and as soon as such a program is detected, iBAHN disables the virus's port, thereby minimizing the chance of any service disruption and computer infection. Major F100 companies have relied on iBAHN to provide service during their annual sales and technology meetings, and have certified their VPN network set ups with iBAHN to ensure secure and reliable connectivity. iBAHN has certified over 350 corporations, including 24 of the Fortune 50, and nearly a third of the Fortune 100.

Reliable Service

iBAHN is the leading Internet Service Provider (ISP) to hotels and meeting sites for good reason – it is consistently dependable. Thanks to technological advancements and innovative insights, hotels and their guests can rely on iBAHN's services. From minimizing network downtime by diverting Internet traffic during outages, to managing and prioritizing HSIA traffic based on needs of guests, iBAHN ensures that their services hardly falter.



Company Fact Sheet

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| Company: | iBAHN® http://www.ibahn.com |
| Industry: | Secure broadband services in out of office locations |
| Offices: | Salt Lake City (U.S. headquarters) London, UK (European headquarters) |
| Founded: | 1998 |
| Chief Executive Officer: | David W. Garrison |
| Number of employees: | 300 |
| Number of users: | More than 1 million users per month. |
| Number of serviced locations: | 2,100, with wireless hotspots in nearly 1,000 locations |
| Number of countries operational: | 28 |
| Company history: | iBAHN™ was founded in 1998 in Salt Lake City, Utah. iBAHN has seen unprecedented growth over the years, especially in the wireless sector. In 2004 and 2005, iBAHN was named to both the Deloitte Technology Fast 500 and Inc. 500 lists. |
| Company overview: | <p>iBAHN™ is the leading global provider of secure wired and wireless broadband applications in public places like hotels and conference facilities. iBAHN's services for hotel guests and meeting attendees make it easier to work online with simple-to-use and secure access to high-speed connections.</p> <p>Major businesses using iBAHN benefit from knowing their company VPN will work easily in iBAHN equipped hotels and that important company events can be held without exposing sensitive data on the laptop in any public venue.</p> <p>Hotel, meeting and convention venues using iBAHN benefit by equipping guests with the secure Internet service they need in today's connected world. iBAHN's service offerings respond directly to the concerns of business travelers who desire fast and safe connections. iBAHN has conducted extensive research to identify these main concerns and this proprietary research is made available to its or the company's customer-partners.</p> |



In addition, locations and corporations serviced by iBAHN are provided around-the-clock live support. In fact, iBAHN is the only High Speed Internet Access (HSIA) provider with dedicated sales support and field service support employees focused on the hospitality industry.

iBAHN's proactively managed network provides unmatched enterprise-grade security and reliability on both the guest's and connection target's ends. Companies can also use virtual private network (VPN) connections to give workers access to own corporate servers and applications. Clients are offered flexible choices in service offerings as well -- from basic to premium -- allowing organizations to select the right mix for their properties.

For more information visit <http://www.ibahn.com>.

iBAHN services:

iBAHN for Lodging - iBAHN provides secure wired and wireless broadband services for the hospitality industry. iBAHN's services are available in guest rooms, conference centers, lobbies and other public areas within hotels.

iBAHN for Events – iBAHN provides meeting attendees in iBAHN-serviced conference venues with customizable and secure wired and wireless broadband access. iBAHN also supports broadband applications for corporate events at any public location – providing peace of mind about reliability and compliance with data security policies and initiatives.

Clients:

Management companies and ownership groups representing more than 2,100 hotels in 28 countries.

Over 25 of the F50, other major corporations and government agencies across North America and western Europe, including: Bank of America, Boeing Travel Group, Ebay, General Electric, IBM, Intel Corporation, Kraft Foods, Marriott Corporation, McDonald's Corporation, Microsoft, Quantum, State Farm Insurance, U.S. Army and Verizon.

Corporate partners:

Verizon Business, British Telecom (BT), Cisco, Intel, T-Mobile, iPass, Boingo, Wireless, Equant, MagiNet, JiWire, Fiberlink, Syniverse, and Sprint.

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Executive Bios

David W. Garrison, CEO and President

David W. Garrison joined iBAHN in October 2002 with 20 years of experience in leading telecommunications and technology services companies in the wireless and Internet industries. Garrison has served as chairman and CEO of Netcom, a pioneering Internet service provider. At Netcom, he successfully led NASDAQ financings, using proceeds to expand geographically within the US to build one of the first Internet networks, and expanded the company internationally to create the top-rated Internet company in the U.K. and Canada. Currently, Garrison is an independent director of SonicWALL, a leading company in providing security solutions to small and medium enterprise customers worldwide. Additionally, Garrison has served as independent director on more than a half-dozen boards of private and public companies, including election to chair the independent directors committee at Ameritrade.

Gregory G. Hodges, President, North American Hotel Group

Gregory G. Hodges joined iBAHN as the Chief Operating Officer in October 2003, bringing a wealth of operational and financial expertise to iBAHN's executive team. In June 2007 Hodges was promoted to president, overseeing iBAHN's North American Hotel Group. Hodges joined iBAHN from Humana, Inc., a Fortune 200 company, where he served as Director of the Business and Markets consulting group. There, he led high-level re-engineering projects focused on sales processes, platform migrations and financial impact analysis associated with process strategy and market operations. Prior to Humana, Hodges served as the COO for High Speed Access Corp., a publicly traded HSIA provider. Through his leadership, his teams created and implemented a business model that increased the subscriber base by approximately 450% in eighteen months, while reducing operating cash burn by 75% and setting a new market standard on quality customer care metrics. Hodges received, with honors, his BS with a dual emphasis in Accounting & Business Management from the University of Colorado, and is a Certified Public Accountant.

Graeme Powell, SVP Corporate Development and Finance – EMEA

Graeme Powell joined iBAHN in March 2000. Prior to joining iBAHN, Powell worked for Nomura's Principal Group for a year and previously from February 1993 until April 1999 for Thorn in a variety of positions including four years with Quadriga (Thorn's supplier of in-room technology to the hospitality industry) most recently as Financial Controller. Powell trained as a Chartered Accountant with Deloitte Haskins and Sells (now PriceWaterhouseCoopers) and worked for them from September 1986 until January 1993. Powell holds a BSc. (Econ) from the London school of Economics and Political Science and is a member of the Institute of Chartered Accountants in England and Wales.



Joseph J. Rook, Jr. Vice President Global Accounts Management

Joseph J. Rook, Jr., a hospitality sales and service veteran with 30 years of experience, joined iBAHN in March 2006. Rook oversees strategic account sales and is the company's liaison to the American Hotel and Lodging Associate (AH&LA) where he has been an active participant for numerous years, serving on various committees and chairing the Hotel PAC. Rook began his hospitality career with Western International Hotels' (now known as Westin) Peachtree Plaza Hotel, where he served in department head and executive committee positions. While with architect-developer John Portman and Associates, Rook was involved in hotel developments for Meridien and Marriott, as well as 200 new construction and renovation projects. He subsequently served as vice president of sales and marketing for United Cotton Goods, general manager for Broyhill Contract and vice president of sales and marketing for VingCard. Rook is a certified Master Hotel Supplier. Prior to his career in hospitality and sales, he served in the United States Army.

James E. Jones, Vice President of Client Services

James E. Jones, a hospitality sales, marketing and management expert, was appointed vice president of iBAHN's client services in July 2006. Jones leads the company in the development and management of company strategy as it relates to iBAHN's hotel partners and field sales and service operations. He began his executive career as vice president of sales and marketing for Hyatt Hotels & Resorts' special events management company. He then served as vice president and general manager for Marriott International's special event management and marketing division. Subsequently, Jones was appointed president for the Americas division of Seatem Group, Ltd. Prior to his career in hospitality, Jones served in the United States Air Force.

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iBAHN For Corporations & Associations

The World Wide Web has changed the way we live, the way we play and especially the way we conduct business. As unobtrusive and invisible as the Internet seems to meetings and conference attendees, this behind the scenes technology just as easily steals the thunder from any event if it goes down or is disrupted. A meeting to remember can quickly become a meeting remembered for the wrong reasons if there is a poor quality connection.

As the leading provider of broadband to the hospitality industry, iBAHN – by extension – supplies a vast array of services ensuring successful meetings. Reliability, security and ease-of-use are the cornerstones of iBAHN wireless and wired broadband services.

iBAHN Offerings for Meetings

iBAHN's Enterprise Conference Solutions (ECS) is the meetings-focused division of iBAHN. ECS offers a wide variety of applications ensuring success for any flavor of corporate meeting: product launches in multiple locations, corporate training events, sales conferences, association meetings and corporate announcements.

Services include:

- Secure Internet and Intranet connectivity
 - Wired
 - Wireless
 - Internet kiosks/cafes
- Meeting Productivity Tools
 - Radio Frequency Identification (RFID)
 - Video conferencing and webcasting
 - Real-time audience response systems (polling and surveys)
 - Social networking
- Live meeting messaging and signage
- Post-event Return on Investment (ROI) and other usage reporting and metrics
- Live technical support, either on-site or by phone

Free VPN Certification

Never worry about Virtual Private Network (VPN) connections again. iBAHN offers companies complimentary VPN certification; and today almost five hundred corporations are iBAHN VPN certified, including 25 of the Fortune 50 companies and nearly one-third of Fortune 100 companies. VPN certification ensures that when logging on at an iBAHN partner hotel property, users seamlessly and securely access their company VPNs.

A VPN is a private network, on which company files and programs exist. What makes a VPN different from a regular private network is its capability allowing users to connect

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remotely – meaning users can access applications and files on the office server no matter their connection location. Many companies regularly use VPNs to allow employees connect to the office while traveling or working from home.

One common misconception is that an Internet connection is all one needs for VPN access. Truth is, it's not enough for a broadband service to merely be compliant with general VPN certifications. There are many versions of VPNs, all requiring unique software and settings. This is why so many corporations have opted for iBAHN VPN certification.

Proven Track Record

iBAHN's experienced, professional team enables meetings of any scale. From large-scale, ten-day meetings with 19,000 attendees, to smaller training sessions of 25-30 people in 200 different locations, iBAHN's experts deliver. They have the ability to connect a convention center, guest rooms, conference rooms or even multiple hotels with one secure connection. With more than 50,000 meetings supported in over 9.5 million square feet of conference facilities, iBAHN has the network, the technology and support services to make each and every meeting a success for its organizers and attendees.

For more information on iBAHN solutions for meetings and events, visit www.iBAHN.com.

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GLOSSARY OF COMMON TERMS

Broadband – A type of data transmission, which can be wired or wireless.

High Speed Internet Access (HSIA) – A fast connection to the Internet.

Hot Spot - A hot spot is another name for a Wi-Fi (see *Wireless Fidelity*) access point or an area where there is an open wireless network.

Information Technology (IT) - The subject of managing and processing information, especially within a large organization or company.

Internet Protocol address (IP address) - The address necessary for all computers and websites on the Internet.

Internet Service Provider (ISP) - Companies that specialize in linking organizations and individuals to the Internet as well as providing services to them.

Intranet – A network belonging to an organization, usually a corporation, accessible only by the organization's members.

Local Area Network (LAN) – A computer communications system, commonly within one building, that uses a high-speed Internet connection. It is also a network linking workstations, file servers, printers, and other devices within a local area, such as an office.

Points-of-Presence (POP) - The closest location where a user can connect to an Internet server.

Virtual Private Network (VPN) – A secure, public Internet-based system for information communication and interaction.

Voice over Internet Protocol (VoIP) – Hardware or software that enables people to use the Internet as the transmission medium for telephone calls.

Wireless Fidelity (Wi-Fi) – A radio frequency technology that allows laptop or handheld computer users in the vicinity of a “hot spot” (see *Hot Spot*) to access the Internet or corporate networks wirelessly.

Wi-Fi Protected Access (WPA) – Internet access through secure Wi-Fi (see *Wireless Fidelity*) networks.

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Also important is iBAHN's financial stability. The company has been in operation since 1998 and has consistently reported quarterly profits since 2003. Ninety-five percent of iBAHN's contracts that have come up for renewal have been renewed by the company's hospitality customers.

Qualified Support

iBAHN is a "full service" hospitality Internet connectivity provider and the only one with dedicated sales support and field service support employees serving only the hotel industry.

No other provider offers more guest support and troubleshooting assistance than iBAHN. Certified technicians and engineers are always available as an expert resource and are located regionally to be able to be on-site where needed. In many cases, iBAHN deploys permanent staff to the hotel, to support large scale conferences, maintain systems, and help prevent issues from arising.

A Must-Have for Meeting Planners and Business Travelers

Guests, accustomed to high-speed Internet service at home and work, now naturally expect the same caliber of service while traveling. Hotels and meeting sites using iBAHN's services meet these expectations.

In addition to fast interconnectivity, secure connections, reliable service and qualified support for Internet service, iBAHN makes planning a conference easy with special meeting planning services, including:

- technology applications – iBAHN will handle all of the arrangements for video conferencing, web casting and Internet kiosks/cafes
- networking – iBAHN can setup a private Internet or Intranet connection anywhere a meeting planner needs one
- usage reporting and metrics – these reports provide meeting planners with detailed information such as the number of unique users on the network
- live technical support – planners can enjoy round-the-clock access to live phone support or select to have an iBAHN network-certified technician on-site

iBAHN Fast Facts:

- Number of wired and wireless connections supported by iBAHN since 1998: 30,700,000
- Total number of locations served: 2,100
- Number of countries operational: 28
- Growth rate year over year from 2004: 203%

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